

MEMORANDUM

TO: All Principals
FROM: John L. Agourides, Business Office
DATE: September 1, 2016
RE: Tax Sheltered Annuity Companies

All tax sheltered annuity companies, their representatives and appropriate phone numbers are listed below. Please take note and share this information with your staff.

1. **VARIABLE ANNUITY LIFE INSURANCE CO -
(Also know as AIG/VALIC)** - Stanley Checkowski
1-609-433-3933
Stanley.Checkowski@valic.com
2. **METLIFE RESOURCES** - Kevin McCartney
1-856-778-6029
kmccartney@metlife.com
3. **SIRACUSA BENEFITS PROGRAM** - Joe Ruffenach
1- 609-653-0181
jruffenach@gwnsecurities.com
4. **PRIMERICA FINANCIAL SERVICES** - Anthony Dorsey
1-888-984-7234
adorsey.n4265@primerica.com
5. **AXA/ EQUITABLE** - Robert Bunsa
1-732-476-2866
Robert.bunsa@axa-advisors.com
6. **SECURITY BENEFIT-NEA** - Paul Siock
1-609-571-5783
Paul.Siock@abmmfinancial.com