



HUNTINGTON BEACH CITY SCHOOL DISTRICT

17011 Beach Blvd., Suite 560, Huntington Beach, CA 92647 (714) 964-8888

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HUNTINGTON BEACH CITY SCHOOL DISTRICT REQUEST FOR PROPOSAL RFP #2018-19-01 District-Wide Upgrade of Wide Area Network Services Vendors Questions and District Answers

Question 1-

We have received an RFP from your organization and have a quick question in regards to your service locations. As a current customer with Spectrum, we show an additional address associated with your account that is not on the list in the RFP. We just want to confirm that this address wasn't left off by mistake: 20451 Craimer Ln, Huntington Beach

Answer

You are correct; this property was sold last year.

Question 2-

I was reading thru your recent 470. Is your District interested in looking at a "new construction" Private WAN that will be leased back to the District for a term of 5-yr? This Type of WAN gives the District..

-Unlimited Bandwidth Upgrade from 1 Gig to 10 Gig (and beyond) per site.

-Layer 2 Control of the entire Dedicated Fiber WAN

-Extra Dark Fibers Per Edge Site by Default

With the latest E-Rate 2.0 offering, they will allow for a Special Construction Buy down on newly constructed networks, which allow a District to permanently buy down their Fiber WAN monthly payment.

Since you don't state anything in your 470 about Special Construction, or Term of Contract I wanted to get your feedback before moving forward.

Answer

Thanks, but we have no interest.

Thoraia Soliman
Director, Fiscal Services

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