



February 27, 2014

Ms. Lisa Boje'
 Superintendent
 Linden Unified School District
 18527 E. Main St.
 Linden, CA 95236

Reference: Proposal To Assist Linden Unified School District With The Development Of Energy Audit Services And Program Support For The Use Of Proposition 39 Funds

Dear Ms. Bjoie:

Thank you again for the opportunity to be of service to the Linden Unified School District. Following up on our recent conversation, below is FB2's proposal for assisting the Linden Unified School District (LUSD) with the development of energy audit services and program support for the use of Proposition 39 funds.

OBJECTIVE

FB2 and its energy audit partner, Information & Energy Services, Inc. (IES,) will conduct a Preliminary Level Energy Survey and ASHRAE Level II Audit in order to identify all practical energy conservation measures (ECM's) and prepare a financial analysis projecting associated costs and benefits with each ECM for the Linden Unified School District.

SCOPE OF SERVICES

- Conduct a Preliminary Level Energy Audit

FB2/IES will benchmark all selected buildings based on their energy usage by analyzing the last fiscal year of utility data and provide this data for use with Proposition 39 expenditure forms. FB2/IES will perform a walkthrough of the facility, noting basic measures which each facility could pursue while expecting an acceptable return on investment. Findings will be combined into a preliminary level audit report.

- Conduct an ASHRAE Level II Survey and Identify All Practical Energy Conservation Measures

FB2/IES will perform an in-depth ASHRAE Level II Audit on all energy and water systems in the building. Upon completion of the survey, FB2/IES will use collected data to identify practical ECMs which the facility may benefit from implementing, as well as identify any future measures which require more thorough data and analysis. Energy/ Water savings and associated cost savings will be projected for each of the measures determined as a potential fit for the facility. The annual energy cost savings on a per measure basis will be calculated along with the potential utility incentive. Estimated costs for each measure will be determined along with the simple payback for each measure, as will all metrics needed to complete Proposition 39 expenditure forms A and B.

RESPONSIBILITIES OF LINDEN UNIFIED SCHOOL DISTRICT

- Linden Unified School District will assist fB2/IES in the scheduling of meetings and site visits as needed to review information and make project decisions. Also, the LUSD staff will assist fB2/IES by providing background information and requested documents as required to complete this project.

PROFESSIONAL FEES

- Compensation for this work will be based as follows:
 - Preliminary Level Survey and Report - \$0.03/sq. ft.
 - ASHRAE Level 2 Audit and Report - \$0.09/sq. ft.

Note that final maximum compensation under this proposal will be determined based on the total building square footage included in the audit and survey.

- Additional costs for mileage will be based on current IRS allowable rates.
- Linden Unified school District will pay fB2 within 30 (thirty) days of any progress billing or final invoice.
- Any work product requested by Linden Unified School District that does not fall directly into the currently identified project scope would be billed at a regular hourly rate of \$160/hour (plus mileage), unless otherwise and previously agreed to by both Linden Unified School District and fB2.
 - After the completion of the originally contracted work, fB2 would be available to help the Linden Unified School District in the completion of other Proposition 39 Program work. Efforts here might include:
 - i. Additional tasks or projects required to effect full realization of the energy savings outlined in this energy audit.
 - Fees for these or other related services by fB2 would be subject to additional contract negotiations between fB2 and the Linden Unified School District.

Again, please accept fB2's sincerest appreciation for the opportunity to serve the Linden Unified School District. Assuming this proposal meets your approval, fB2 will look forward to establishing a contract for services and getting this project moving quickly forward.

Anticipating Your Response,



Art Hand Jr.
Principal, Full Business² Solution

Cc: Mike White, fB2
Jessica Ramirez, fB2
Gary Yocum, fB2
Jase Zappel, IES
Mike Rogers, IES



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