

# Eating up Profits

*Jerri works in Mr. Reilly's bakery. Mr. Reilly just caught Jerri pigging out on the baked goods. Here, Jerri attempts to convince Mr. Reilly that he/she was sampling the deserts for the sake of the business.*

**Jerri:** Okay, I know I ate some cheesecake and a double chocolate peanut butter cookie and a lemon tart. But I can explain that, Mr. Reilly. You see, customers come into your bakery every day. And no matter what they're considering buying, they ask me if it's good. And when I say yes – like you told me to – they still always ask, “Have you tried it?” Now I could lie and say yes, but it goes against my nature. Plus, I'm a terrible liar. But when I say no, they have second thoughts. Sometimes they leave right away – walk out without buying anything. And that's awful for business. So I figured, if I taste one of everything then I could really say yes! Don't you see? I'm not eating up your profits, I'm increasing them! (Beat.) Fired?! You've got to be kidding? That's the thanks I get for helping your business. Fine, oh by the way? Your lemon tarts stink!!