

E-RATE Year 21 (2018-2019)
REQUEST FOR PROPOSAL
470 #180013364
Chowchilla Union High School District
Chowchilla Union High School District E-Rate Internal
Connections Proposal
Questions and Answers-1

Question

Can you please let me know your school's bandwidth availability and a student count?

Answer

Internet speed = 10000 Mbps

Student count = 1080

Question

Also are you interested in only the firewall portion or do you also need your firewall to provide content filtering as well?

Answer

Firewall and content filtering

Question

Is an equivalent a solution other than PAN and are you willing to look at other vendors?

Answer

Yes

Question

If you are willing to consider equivalents, what specific features on the PAN platform are you most interested in achieving equivalency in regards to?

Answer

Firewall, Content filter, Threat Protection, URL Filtering, Support programs Basic and Premium.

Question

Will submissions with refurbished products be accepted?

Answer

No

Question

Does the bid require professional services? (ie. Site inspection, estimation, installation)

Answer

No

Question

Are equivalent substitutions acceptable?

Answer

Yes

Question

Will partial submissions be accepted?

Answer

No

Question

If your school will only accept new product, do we (the vendor) need to be an authorized reseller?

Answer

Equipment must be new and service providers must be able to provide equipment with valid manufacturer's warranty.

Question

Do you have a preferred manufacturer?

Answer

HP / Aruba for Switches

PAN for Firewall

Question

What kind of warranty coverage/duration do you require?

Answer

Standard warranty

Question

Are you currently using Palo Alto Networks (PAN) hardware in the school or district offices?

Answer

No

Question

Is your staff certified on PAN hardware or PAN software?

Answer

No

Question

Do you have technical resources to deploy the desired PAN hardware?

Answer

Yes

Question

Do you use multiple ISP services?

Answer

No

Question

What throughputs do you need to achieve on your firewall?

Application Control

IPS

IPSec VPN throughput

Max # of sessions

Answer

The throughput required = 10000Mbps

See RFP for details

Question

Any other features that you must have to be equivalent?

Answer

See RFP for details
