

**PCHS
APPLE PROPOSAL
TOTAL COSTS, RECOVERIES 2013-2016**

Assumptions:

PARENT COMPONENT:

iPad Cost (with AppleCare)	\$	658.00
Tax	\$	59.22
Applications	\$	25.00
Invest for Learning For 3 Years)	\$	72.00
4 Years Safeware Insurance (\$50 ded)	\$	172.01
iPad w/Applecare	\$	986.23
E-Waste	\$	3.00
Total iPad Cost	\$	989.23
Cost-36 month payment plan	\$	27.40
Full Participation (per Year Recovery)	\$	164,372
50 % Parent Participation-Estimate	\$	82,186

PCHS COMPONENT:

	500 iPads		
	2013-2014	2014-2015	2015-2016
Apple Proposal (dated 5/29)	521,401		
Add: Safeware Ins-Students (600@\$172.01)	86,005		
4 yrs Safeware Ins-Staff (130@\$127.13)	16,527		
	623,933		
Full Year Est. Lease Cost 3 year Lease(Monthly Payment @ 4.99%)	224,388	224,388	224,388
Lease Payments 11 mos. For 2013-14	205,689		
Estimated Parent Contributions @ 50% (11 mo. 13/14)	(75,337)	\$ (82,186)	\$ (82,186)
Net	\$ 130,352	\$ 142,202	\$ 142,202
Add: Invest For Learning-Gold Level (Quote needed from Xerox) 750 Devices	\$ 16,500	\$ 18,000	\$ 18,000
Total Estimated Additional Costs	\$ 146,852	\$ 160,202	\$ 160,202

Per Discussion with outside Auditors & PCHS Lender:

3 Options:

- #1) Purchase Outright & Capitalize and Depreciate over 3 years
Note: Would require a modification to existing Capitalization Policy set at \$5,000 (Auditor would work with PCHS to develop language)
- #2) Purchase Out Right, No Change to Capitalization Policy
- #3) Enter into Operating Lease with Apple. Expense would be amortized over the period of the lease. Note: Current lender contacted-No issues with current loans

Apple Inc. Education Price Quote

Customer: Pam Magee
PALISADES CHARTER HIGH SCHOOL
3104540611 phone
pmagee@palihigh.org email

Apple Inc: Astrid Ramirez
1 Infinite Loop
MS: 111-HOM
Cupertino, CA 95014
ph
fax
astrid@apple.com email

Apple Quote: 2200737799
Quote Date: 29-May-2013
Quote Valid Until: 28-Jun-2013

Quote Comments:

Distributed Discount Pricing
Purchase Order should reflect these amounts

#	Details and Comments	Qty	Unit List Price	\$ Discount per Unit	Net Unit Price	Extended Discounted Price	\$ Discount per Unit	Net Unit Price	Extended Discounted Price
1	iPad with Retina display Wi-Fi 32GB - Black (10 Pack) with AppleCare+ Part Number: BH932LL/A	50	6,580.00	0.00	6580.00	329000.00	217.47	6362.53	318126.53
2	MacBook Pro 13-inch: 2.5GHz Dual-core Intel Core i5 065-0731 2.5GHz Dual-core Intel Core i5, Turbo Boost up to 3.1GHz 065-0733 4GB 1600MHz DDR3 SDRAM - 2x2GB 065-0739 500GB Serial ATA Drive @ 5400 rpm 065-0747 SuperDrive 8x (DVD±R DL/DVD±RW/CD-RW) 065-0760 Backlit Keyboard (English) / User's Guide (English) Part Number: MD101LL/A	25	1,099.00	142.87	956.13	23903.25	36.32	1062.68	26566.95
3	AppleCare Protection Plan - 11-inch & 13-inch MacBook Air/13-inch MacBook Pro - Auto Enroll Part Number: S3130LL/A	25	183.00	23.79	159.21	3980.25	6.05	176.95	4423.80
4	Volume Voucher \$1000 Part Number: MC760LL/A	1	1,000.00	0.00	1000.00	1000.00	33.05	966.95	966.95
5	Volume Voucher \$10000 Part Number: MC762LL/A	2	10,000.00	0.00	10000.00	20000.00	330.50	9669.50	19339.00
6	APS 1DAY TECH ASSISTANT-LOCAL-USA Part Number: D4707LL/A	35	1,530.00	153.00	1377.00	48195.00	50.57	1479.43	51780.17
7	iMac 21.5-inch: 3.3GHz Dual-core Intel Core i3 (Education only model) 065-C1WJ 4GB 1600MHz DDR3 SDRAM - 2x2GB 065-C1WL 500GB Serial ATA Drive (5400 RPM) 065-C1WM 3.3GHz Dual-core Intel Core i3 065-C1WT Apple Mouse 065-C1WY Apple Keyboard with Numeric Keypad (English) / User's Guide (English) Part Number: MEG99LL/A	1	1,099.00	131.88	967.12	967.12	36.32	1062.68	1062.68
8	AppleCare Protection Plan for iMac - Auto-enroll Part Number: S3128LL/A	1	119.00	14.28	104.72	104.72	3.93	115.07	115.07
9	Professional Development 1 day workshop (prepaid) Part Number: D2459LL/B	8	2,610.00	261.00	2349.00	18792.00	86.26	2523.74	20189.92
10	Professional Development 2 day workshop (prepaid) Part Number: D2460LL/B	8	4,050.00	405.00	3645.00	29160.00	133.85	3916.15	31329.18
11	JAMF CASPER IOS8 EDU+3YR MNT 250-999-USA	800	21.60	2.16	19.44	15552.00	0.71	20.89	16708.90

Part Number: H8109LL/A

12	JAMF CASPER JUMPSTART 1/2-DAY REMOTE-USA	1	675.00	67.50	607.50	607.50	22.31	652.69	652.69
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Part Number: H8084LL/A

Subtotals					491,261.84	491,261.84
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Complete your order by one of the following:

- Submit order online as an Authorized Purchaser
<https://ecommerce.apple.com>
- Email a copy of this quote with your Purchase Order
institutionorders@apple.com
- Fax a copy of this quote with your Purchase Order

EDU List Price Total:	508,053.00
<i>Total Discount</i>	<i>16,791.16</i>
Extended Discounted Subtotal	491,261.84
<i>Estimated Sales Tax</i>	<i>28,560.81</i>
<i>eWaste Fee / Recycling Fee</i>	<i>1,579.00</i>
Extended Discounted Total Price	521,401.65

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- ANY ORDER THAT YOU PLACE IN RESPONSE TO THIS QUOTE WILL BE GOVERNED BY (1) ANY CONTRACT IN EFFECT BETWEEN APPLE INC. ("APPLE") AND YOU AT THE TIME YOU PLACE THE ORDER OR (2), IF YOU DO NOT HAVE A CONTRACT IN EFFECT WITH APPLE GO HERE TO APPLY FOR A CONTRACT.
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- UNLESS SPECIFIED ABOVE, SHIPPING AND HANDLING ARE INCLUDED IN THE TOTAL PRICE.

SEA #
Opportunity ID: 139995434

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Document rev 1.0

Date of last revision – April 11th, 2012